

"If we fail to plan, we plan to fail" ~ Ron Reynolds

Pay Period Start Date \_\_\_\_\_ End Date \_\_\_\_\_

## Momentum Builder

1. Set Pay Period Goals	
PGV Goal _____	Point Goal _____
( \$3000 )	( 35 )

2. Be Consistent in Activity														
W	T	F	S	S	M	T	W	T	F	S	S	M	T	
														Did 1-on-1, 2-on-1, 3-way Call: <b>Key Activity!!!</b>
														Enrolled a New Distributor
														New Prospect on a Call / Webinar: (Mon Recruiting, Wed CIA, Wed Team)
														Retailed \$100 + in Products
														New Prospect Attended A Local Event (Mixer, Biz Op, Biz Training)
														Showed the Impact Magazine and/or DVD To A New Prospect
														Sampled Impact Products (Spark, Slam, V16)
														Follow Up Call with a Retail Customer
														Helped Teammate Recruit A Distributor / Retail \$100 +
														Communicated w/ Leadership or My Teammates

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= \_\_\_\_\_ **Total Points for pay period**  
(out of 140 – 2 week pp or 210 3 week pp)



- Place and "X" in the column that you complete
- Consider each "X" to count as 1 point
- Tally your points accumulated for each day
- Tally your points accumulated for each pay period
- 3 Week Pay Periods = Use Grey Blocks

3. Track Pay Period Results	
Total Check For Pay Period \$ _____	
Override _____ Leadership Bonuses _____	
Total Paris PGV to date _____	
	<small>/ \$100,000 Automatic Qualifier</small>